

Mecklenburg County Commission November 9, 2021

More Than a Medical School and Different from a **Traditional Real Estate Development**



Economic Mobility

Corporate Engagement

Diverse Student Body

Charlotte is Ripe for Innovation

A City that Attracts and Retains Talent

- Healthcare is 2nd largest talent cluster (47,000 workers)
- Concentrated medical center campus
- Growing data science sector (21,000 people)
- 10,000 degrees/year and 80% remain in Charlotte
- Charlotte Douglas International Airport



In order to keep up with industry demand that drives growth of innovation districts in this type of setting, you typically need to build a building every 3 years

101



CHARLOTTE TODAY

CHARLOTTE TOMORROW

CHARLOTTE TODAY

CHARLOTTE TOMORROW

District Site Development Plan

PARCEL F MIXED USE (TBD) 156,000 SF

PARCEL E

RESEARCH TOWER 3

150,000 SF

PARCEL G					
RESEARCH TOWER 4	260,000 SF				
PUBLIC PARKING GARAGE 1	800 SPACES				
PUBLIC PARKING GARAGE 2	1,200 SPACES				

277

PARCEL AEDUCATION BUILDING276,000 SFRESEARCH TOWER 1232,200 SFRETAIL (GROUND LEVEL)17,800 SF

PARCEL B RESIDENTIAL TOWER 1 350 UNITS HOTEL 290 KEYS

BAXTER STREET

PARCEL C RESEARCH TOWER 2 225,000 SF

PARCEL D

MIXED USE (TBD) 217,000 SF

DEVELOPMENT NOTES:

- DEVELOPMENT USE, LOCATION, AND DENSITY IS SUBJECT TO CHANGE
- ADDITIONAL PARKING GARAGES WILL BE DISTRIBUTED WITH PARCEL DEVELOPMENT THROUGHOUT THE DISTRICT

MOREHEAD STREET

* 5 E 100000

Kimley **»Horn**

Phase I Open Space



Phase I Open Space



Kenilworth Avenue

Pearl Park Way

Pedestrian and Bike Connection to Uptown CycleLink and Cross Charlotte Trail

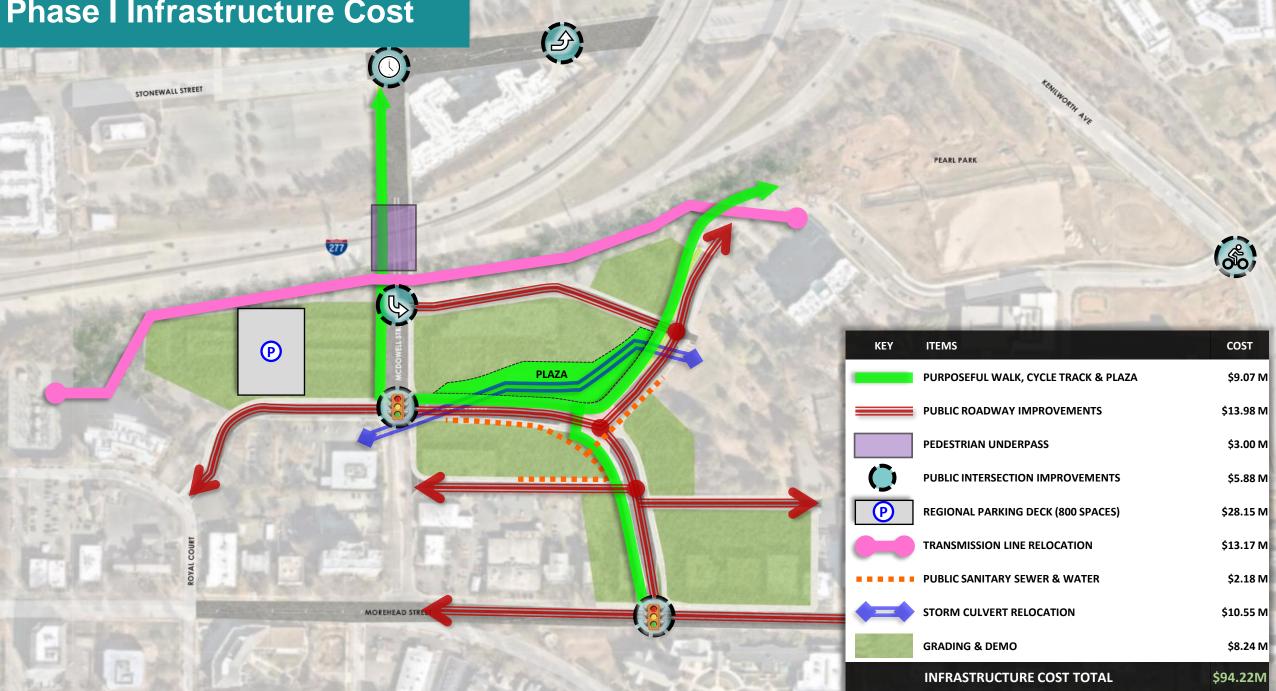
Phase I Open Space



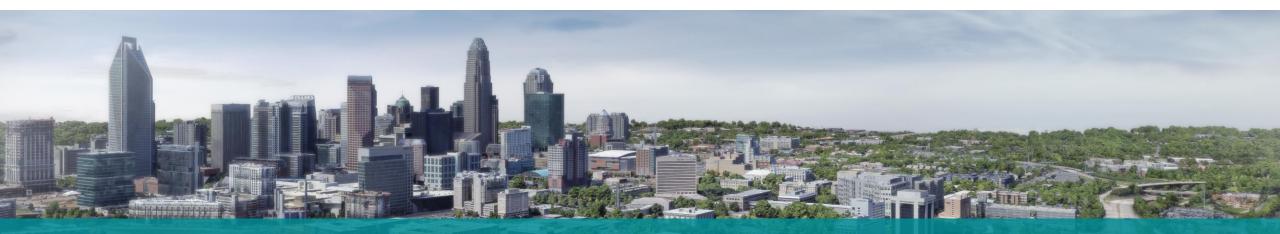
Baxter Street Greenspace

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Innovation district will diversify Charlotte's industry landscape & unlock major opportunities for the community



Atrium Health and Wake Forest School of Medicine Merger is a Catalyst for Unprecedented Growth

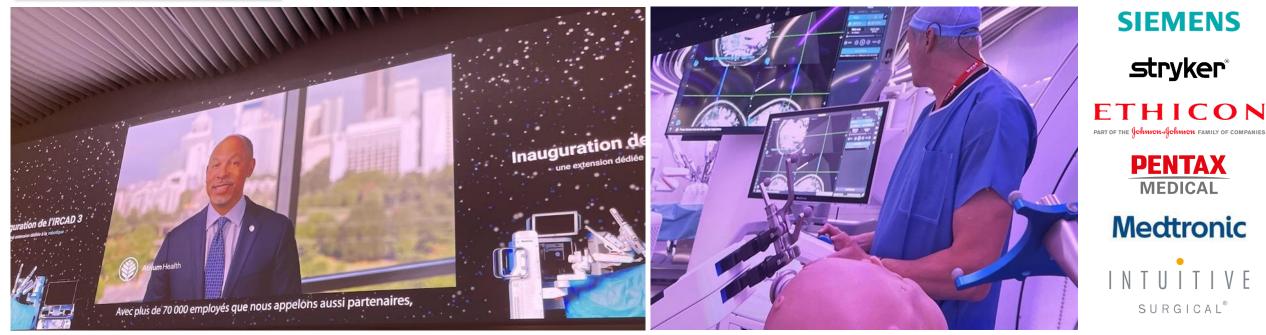
New academic channel creates a pipeline of STEM/ research talent

Attracting new businesses who want to collocate with research Incubating new companies through research

We are the largest city in the US without a 4-year medical school and one of the largest without a defined District of Innovation

North America

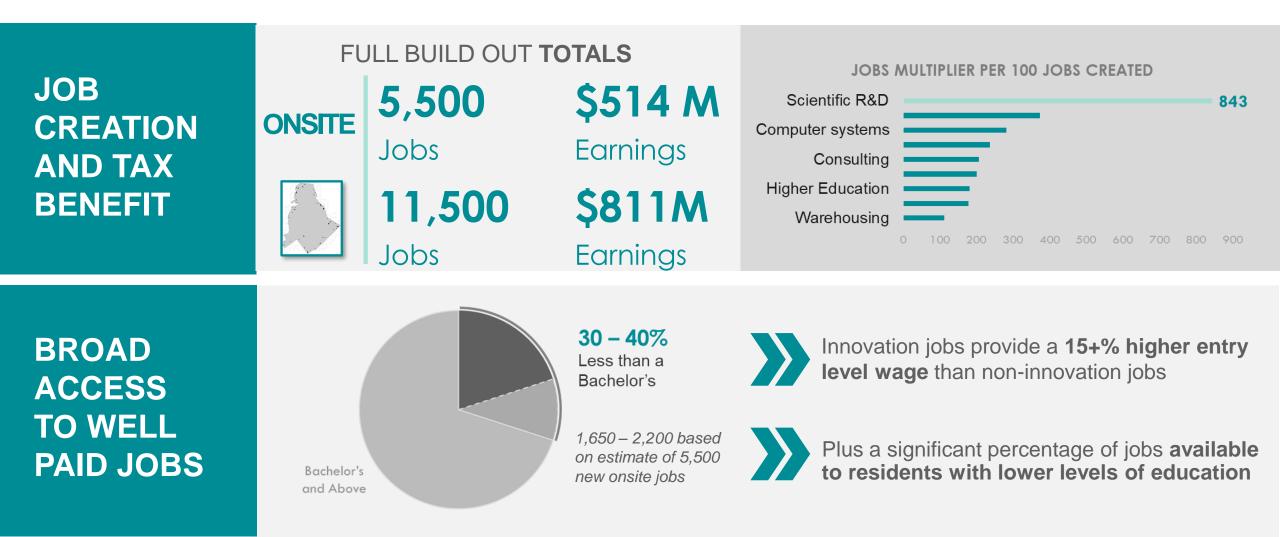
Bringing the Future of Surgery And Experiential Education to Charlotte



Over the last two decades, tens of thousands of surgeons from the world over, have come to Strasbourg, France to improve their skills and practice minimally invasive, laparosopic and robotic surgery. Our goal is that In the future, they come to Charlotte.



The district, supported by \$1.5B in private investment, will be a centerpiece in our economic mobility strategy, creating thousands of accessible, good paying jobs



How do we think about economic mobility and community impact?

Community Voice

Diversity

Education & Experiential Learning

Workforce Development

Affordable Housing

Community Advisory Council to provide community alignment Community and link programmatic work in the district to the Charlotte community

Community Partners

(5-6 members)

- Neighborhood Representatives
- Relevant Grassroots Organizations

Institutional Partners

(4-5 members)

- Academic Institutions
- Workforce Development Programs
- Developers

- Primary roles: Alignment, Prioritization, Voice/Agency
- Stakeholder group of approximately 10 representatives to guide district success, including community impact and job growth
- Convenes 2-4 times per year (subgroups may convene more frequently)

Drive accountability for district goals and respond to evolving needs of surrounding community

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Academics will Align with Equity

Diverse Business Participation in Development

Promotes Growth of New Diverse Businesses

- Educating diverse groups of students across all levels and age groups
- Supporting JCSU to design their pre-med program
- Bishop Battle Scholarship provides \$5M scholarships for diverse students into healthcare careers (goal of growing to \$10M)

- CBI current provided goal of 6% MBE and 14% SBE
- Our general practice is to achieve 20% MSBE participation
- Committed to 20% in both infrastructure and vertical builds, but striving to do more

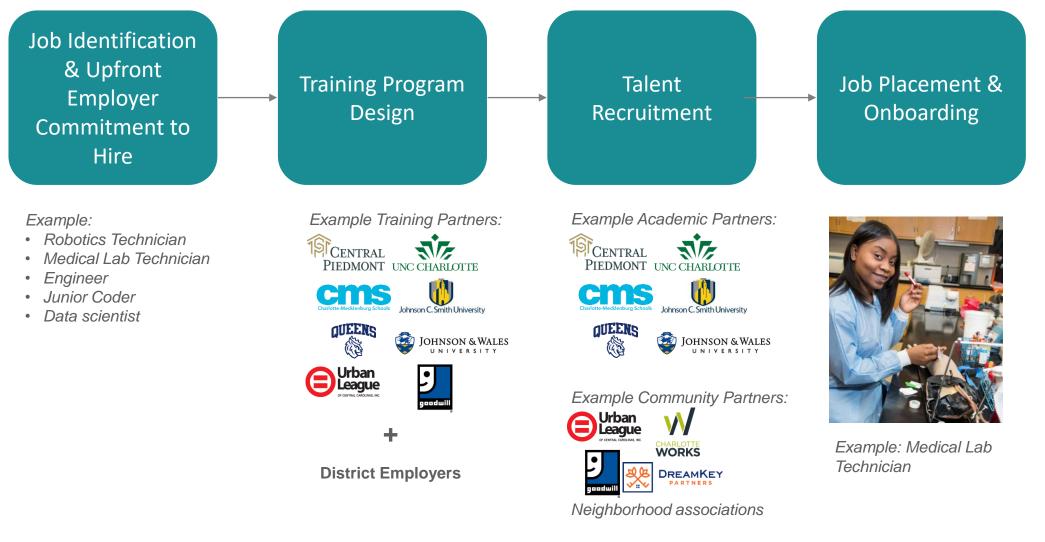
- Allocating at least **\$5M from Atrium Health's new Business Incubation** *Fund* for minority owned businesses
- Contributed \$2.5M towards creation of a minority-lending fund

Talent Pipeline Development: Driving Experiential Learning

 ELEMENTARY Drive awarene demystify Inno 	ess and	MIDDLE SCHOOL • Use programming to drive enrollment in STEM classes	HIGH SCHOOLExperiential learningIdentify talent for scholarships	COLLEGEInternships & apprenticeshipsGrad-school pre-acceptance	GRADUATE SCHOOL • Guarantee jobs & research positions
Model	Charle	otte Concept			
First Hand	and desi • We that an e spor	high school students t gned to provide skills- will partner with CMS t brings CMS and neigh experiential learning	ses and aligned to indu	d is del te via	
Learning Commons	purp		space in plaza and outdoor classroom focu ounding neighborhoods	The second second and second	
		nmunity asset for stude gramming support from	ents of all ages with n district staff and acade	emics	

Workforce Development Starts with Commitments from Employers

Workforce Development Framework



Strategies Build on Successful Programs to Grow Pipeline

Construction Jobs

- Expand Atrium Health and our contractors' partnership with the ROC to drive talent for site construction
- Leverage existing construction apprenticeship and talent development partners like Goodwill to drive talent development
- Build variety of opportunities for skill development so that people can continue to advance as construction progresses

District Jobs

- Extend Atrium/ CMS's Rise to Success model to hire and train lab technicians and medical technicians directly from CMS high schools
- Students hired with wages and benefits prior to starting job training
- Partner with CPCC and Charlotte Works to build Charlotte Skills Initiative, establishing workforce development hiring and training model similar
- Intentional Workforce Training with a committed job at the other end



Atrium Health Commits 14 Acres to Affordable Housing



- Contributing 14-acre site on North Tryon (a corridor of opportunity) adjacent to light rail to be redeveloped into affordable home ownership and rental housing (30% AMI to market rate)
- Plans to partner with Inlivian to develop the site and an adjacent 14-acres owned by Inlivian
- Atrium and Inlivian will work with City and County to develop a small area plan for combined 28-acre site (e.g., athletic field; small park) and to ensure optimization of this transformational housing development
- Site could attract a grocer which would address an existing food desert
- Conservative estimates for 14-acre site include:
 - 100+ units for affordable home ownership
 - **300+** affordable multi-family housing units

Affordable housing across Charlotte is critical to support Affordable Housing job growth



 The Charlotte Innovation District is targeting 5% of Phase I housing to workforce/affordable with majority of units at 50% AMI and below

HEALTH AND WELL-BEING

- Contribution of 14 acres of land on North Tryon to be redeveloped into affordable home ownership and rental housing (400+ units)
- Continued partner for ensuring we have affordable housing across our community:
 - \$10M 2020 Housing Fund Investments to preserve NOAH
 - Considering additional projects to increase housing supply