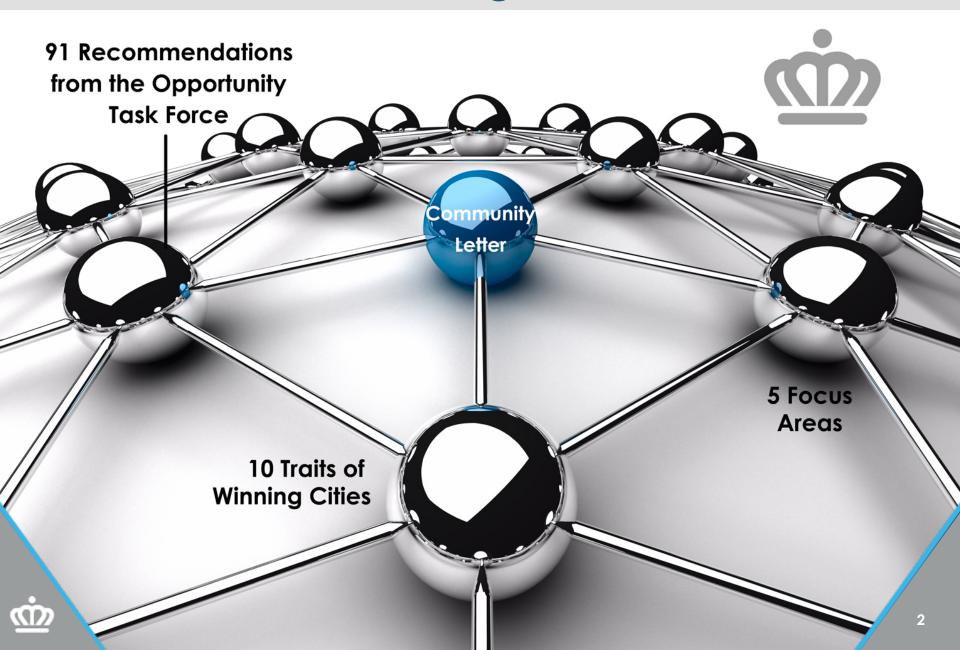


Connecting the dots





Trends are positive...









Tourism is on the rise

5.9 % increase in tourism revenues

124,000 area jobs are provided by the hospitality industry

\$6.5 billion estimated in annual visitor spending

Construction is booming

Over the last 5 years:

Additional 11 million square feet in commercial space

24,000 new multifamily units

Residential realestate market is recovering

7.8 % growth rate in median home sales price over the

last five years

6.9% increase in new home listings

year over year

15.7% increase in pending home sales year over year

Jobs and wages are trending up

Over the last 5 years:

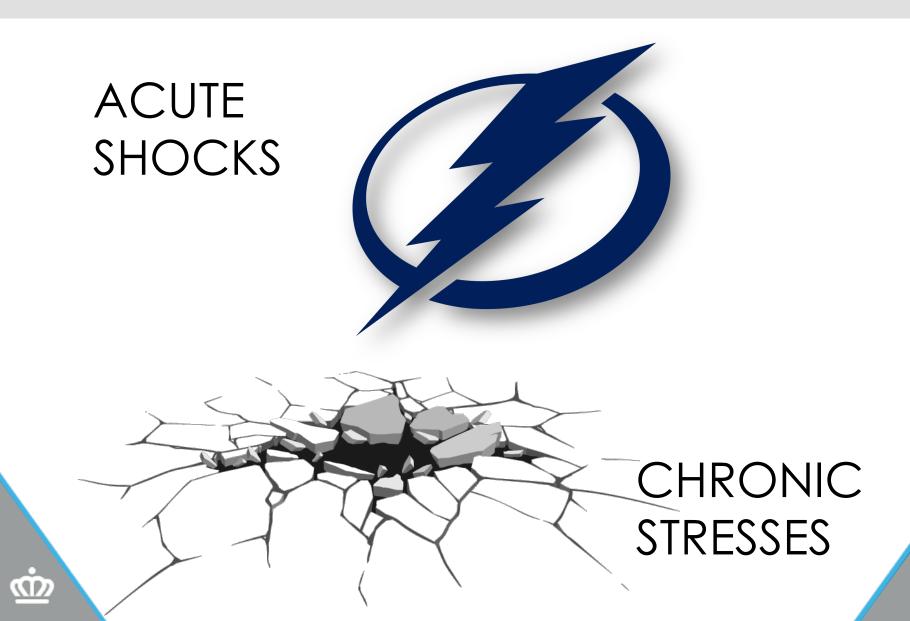
3.8% average annual increase in employment

5.5% average annual increase

in-commuters

Average annual wages increased 0.9%

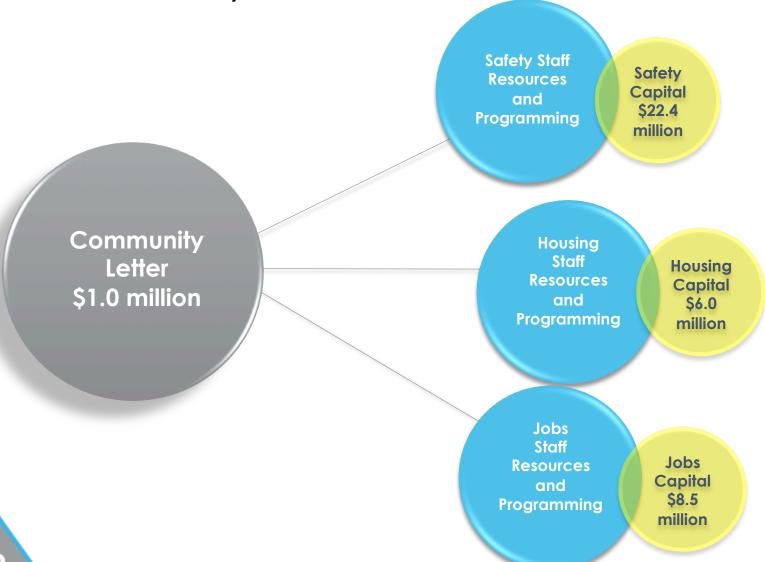
All residents must share in our success





Resources are aligned with the

Community Letter





Proposed FY 2018 Budget is structurally balanced

Expenditures \$2.39 Billion Revenues \$2.39 Billion



Proposed FY 2018 General Fund Budget is structurally balanced

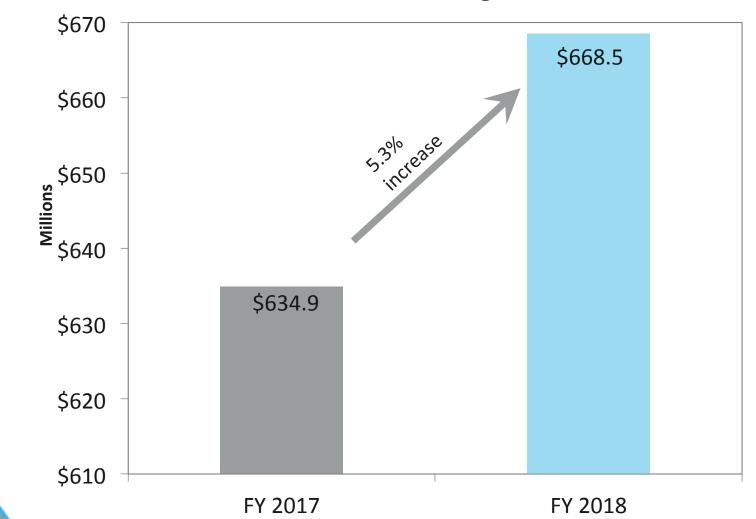
Expenditures \$668.5 Million

Revenues \$668.5 Million



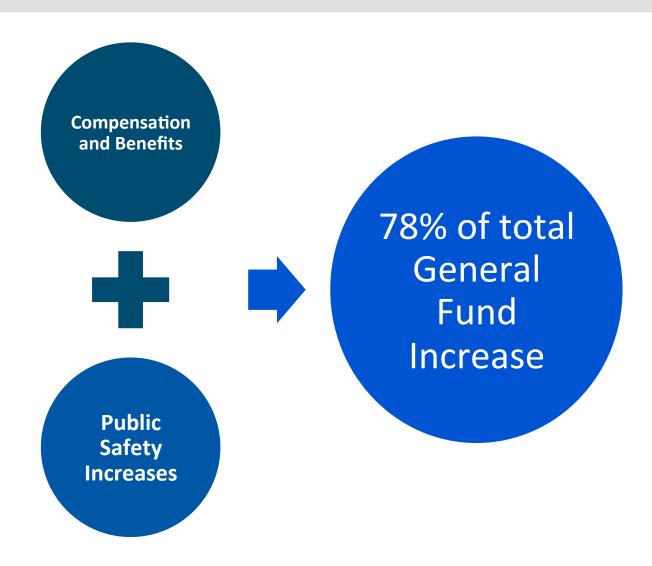
Proposed FY 2018 Budget represents a 5.3 percent increase from FY 2017

General Fund Budget





Overview of key General Fund increases





FY 2018 Budget building blocks









Well-Managed Government





Sound fiscal leadership





Resource constraints



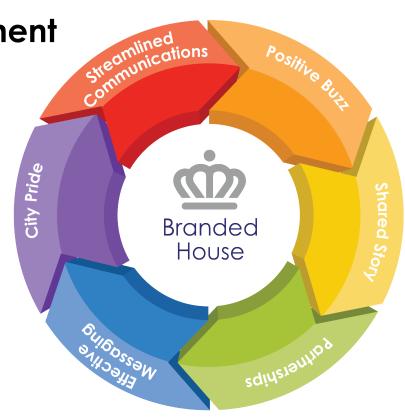


Realigned to support our Focus Areas



Renewed commitment and strategic departmental alignment with Council Focus Areas:

- Community and resident engagement
- Housing and Neighborhood Services
- Economic Development
- Revisions to performance management approach
- Consistent branded efforts citywide





Presentation overview

- Community building through strong neighborhoods
- Letter to the Community
 - ✓ Safety, Trust, and Accountability
 - ✓ Affordable Housing
 - ✓ Good Paying Jobs
- Employer of Choice





Building Community Through Strong Neighborhoods





Building community



Neighborhoods play a key role in building a strong community





Building strong neighborhoods through public investment



\$6.0 million
Neighborhood
Transportation Safety
Corridors

\$1.4 million
Americans with
Disabilities Act
sidewalk enhancements

\$525,000 Code Enforcement to address Neighborhood blight

\$3.0 million Neighborhood Transportation Program

> \$375,000 Neighborhood Matching Grant Program

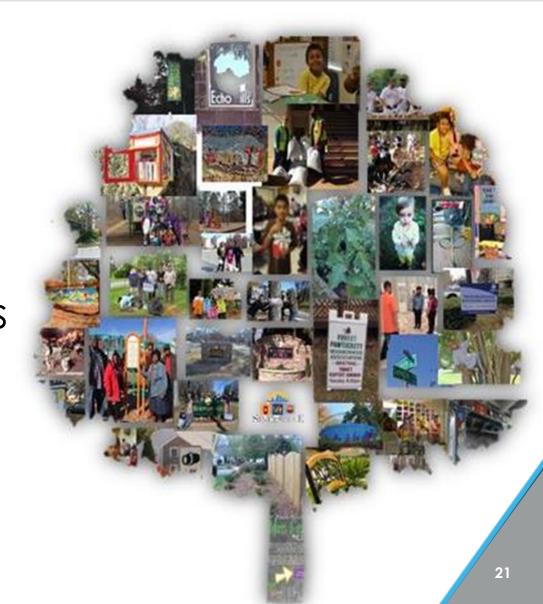


Engaging residents, creating positive buzz

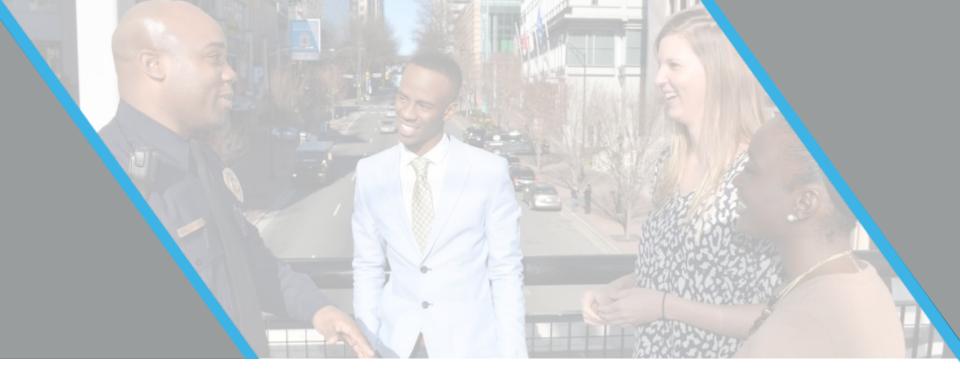


Civic Leadership
 Academy

Neighborhood Matching Grants







Safety, Trust and Accountability





Building Safety, Trust, and Accountability through public investment



Completed phased investment of 125 Police Officers and additional civilian positions

Engine company 65 at station 42

Enhanced community engagement

Public Safety pay plan adjustment



Community outreach initiatives



- Community safety town halls
- Transparency workshops
- Juvenile diversion program
- Conflict management and diversity training
- Neighborhood problem solving







Affordable Housing





Building affordable housing through investment and collaboration



\$6.0 million additional for affordable housing initiatives

Comprehensive and coordinated solutions

Creation of Department of Housing and Neighborhood Services

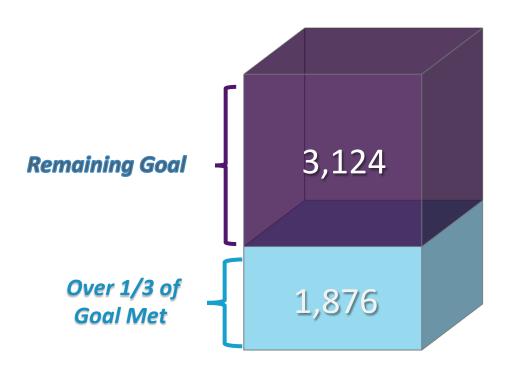
\$200,000 for Housing Rehabilitation Program



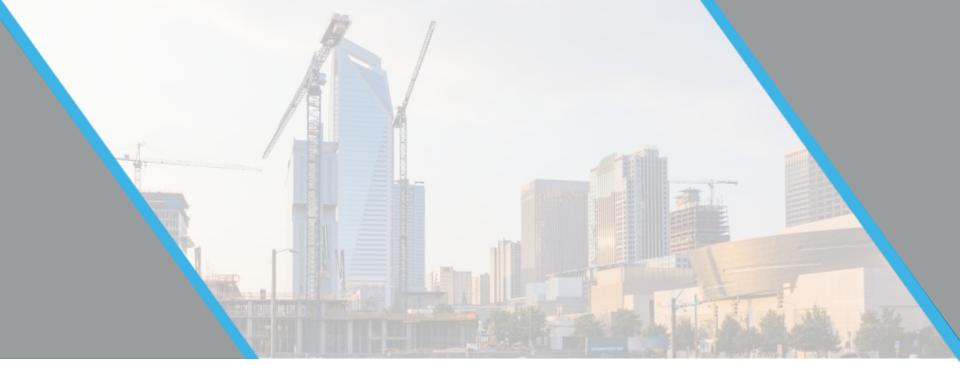
Working towards City Council's goals



Reaching the goal of 5,000 Affordable Housing Units







Good Paying Jobs





Creating good paying jobs through partnerships and investment



\$5.0 million
Business Corridor
Revitalization

Creation of the
Department of
Economic Development

\$3.0 million completion of the North Tryon Redevelopment Project

Provide additional resources for city programs



Career readiness will support job creation



- Youth career awareness programming
- Career pathways and jobs skills training
- Apprenticeship programming





Apprenticeship opportunities



- Project P.I.E.C.E. with Goodwill Industries
- Citywide Apprenticeship Program





Aviation Institute of Maintenance AIM-Charlotte



- New Federal Aviation Administration (FAA) certified Aviation Mechanic Training Program
 - Scheduled to open early 2018 (pending accreditations)
 - 21-month program, training students in all areas of aviation maintenance
 - √ 500 students annually
 - Estimated starting salary upon
 - program completion is \$46,000
 - Tuition free scholarships to two Charlotte residents





Employer of Choice





Becoming an Employer of Choice through engaging employees





Dynamic healthcare options

Career ladders and career pathways

Employer sponsored volunteer day

Increasing minimum pay



Setting an example as a Employer of Choice



City practice and minimum pay recommendation

Goal to bring minimum starting pay to \$15 per hour by FY 2020

FY 2018

Minimum Pay:

\$15 per hour

(\$31,200)

City minimum pay = 60 % of Area Median Income



Proposed FY 2018 Proposed Budget (All Funds)

General Fund

- ✓ No tax increase
- ✓ Minimal Solid Waste fee increase due to contractual escalations (50¢ per month)

Aviation

✓ Maintains lowest per emplaned passenger rate among all large-hub airports

Charlotte Area Transit System

✓ No fare increase

Charlotte Water

√ \$1.73 monthly rate increase

Storm Water

✓ No rate increase









FY 2018 Budget calendar

- May 8 Council Budget Public Hearing (5:30 p.m.)
- May 10 Council Budget Adjustments (1:00 p.m.)
- May 24 Council Straw Votes (12:00 p.m.)
- June 12 Council Budget Adoption (7:00 p.m.)

